

MINUTES OF A MEETING OF THE CABINET PROCUREMENT AND INSOURCING COMMITTEE

MONDAY, 1 JUNE 2026

Councillors Present: Councillor Rachel Nkiessu-Guifo in the Chair
Councillor Florence Schechter and Councillor Sally Zlotowitz

Officers in Attendance: Rotimi Ajilore - Assistant Director, Procurement & Energy Services
Leila Gillespie - Procurement Category Lead for Corporate Services
Rabiya Khatun - Governance Officer
Timothy Lee - Procurement Category Lead for Health and Social Care
Claudette Lewis - Contracts Officer
Anthony Maddocks – Lawyer
Laura Oni - Commissioning and Contracts Officer
Rosangela Rhodes - Strategic Procurement Manager
Patrick Rodger - Senior Lawyer
Andrew Solomon – Lawyer
Gareth Sykes – Governance Officer
David Von Ackerman - Procurement Category Lead for Construction & Environment
Natalie Williams - Senior Governance Officer
Richard Woodward - Head of Commissioning
Maria Zazovskaya - Strategic Commissioning Manager

1 Appointment of the Chair of the Cabinet Procurement & Insourcing Committee for the Municipal Year 2026/27

1.1 Members considered the appointment of the Chair of the Cabinet Procurement Insourcing Committee.

RESOLVED:

To note the confirmed appointment to the position of Chair – Councillor Cllr Rachel Nkiessu-Guifo of the Cabinet Procurement Insourcing Committee, as agreed by Full Council at its Annual General Meeting on 28 May 2026.

2 Terms of Reference of the Cabinet Procurement & Insourcing Committee 2026/27

- 2.1 Members considered the Terms of Reference of the Cabinet Procurement and Insourcing Committee for the Municipal Year 2026/27

RESOLVED:

To note the Terms of Reference of the Cabinet Procurement and Insourcing Committee for the Municipal Year 2026/27.

3 Apologies for Absence

- 3.1 There were no apologies for absence.

4 Declarations of Interest

- 4.1 There were no declarations of interest.

5 Urgent Business

- 5.1 There was no urgent business to consider.

6 Notice of Intention to Conduct Business in Private and Representations Received

- 6.1 There were no representations to consider.

7 Deputations/Petitions/Questions

- 7.1 There were no deputations, petitions or questions to consider at the meeting.

8 Unrestricted Minutes of the Hackney Procurement Board - 14 April and 12 May 2026 - For Noting

- 8.1 Members considered the unrestricted minutes of the Hackney Procurement Board held on 14 April and 12 May 2026.

RESOLVED:

To note the minutes of the meeting of Hackney Procurement Board held on 14 April and 12 May 2026.

9 Unrestricted Minutes of the Cabinet Procurement and Insourcing Committee held on 13 April 2026

- 9.1 Members considered the previous unrestricted minutes of the Cabinet Procurement and Insourcing Committee held on 13 April 2026 but were unable to approve as a true and accurate record as the current members were not present at this meeting.

RESOLVED:

That the minutes of the previous meeting of the Cabinet Procurement and Insourcing Committee held on 13 April 2026 could not be approved as a true and accurate record as the current members were not present at this meeting.

10 CE S709 Contract Award Commissioning Children's Homes in Hackney for Children Looked After

- 10.1 Members noted the revised table below would be replacing the version published within the report under the Summary of Quality and Price Scores as detailed in paragraph 18.5. This revised table presented the weighted totals, whereas the original table showed the actual quality score.

	Quality	Price	Social Value	Total
Provider A	35%	26%	9%	70%
Provider B	49%	30%	12%	91%

- 10.2 Maria Zazovskaya, Strategic Commissioning Manager presented the report seeking approval to award a contract to Provider B to deliver residential care and support for Children Looked After aged 11-17 for a term of 7 years (5 plus 1 plus 1). This proposes the procurement of a partner provider to deliver high quality residential support to children looked after from two Council owned buildings in the London Borough of Hackney, for a maximum of 7 years. The provider would work in partnership with the Children and Families Service and embed the Systemic Trauma Informed and Anti-Racist practice model within their service to improve outcomes and provide high quality care and stability to the borough's most vulnerable children.

- 10.3 Following the introduction, Members of the Committee asked questions which the Strategic Commissioning Manager, Commissioning and Contracts Officer and Head of Commissioning responded as follows:

- It was clarified that this contract was an initial stage for insourcing and would allow the Council to plan for insourcing the service in the future.
- With regard to the contingency in the £15.1m contract and the risk of unexpected costs, it was explained that the contract price was fixed for three years with standard annual increases, and savings were based on a void usage projection. In addition, the Council had rigorously vetted the provider's financial stability and they had a high minimum turnover.
- Regarding unexpected regulatory changes impacting on costs and where the contingency for this was located, it was explained that contingency was factored into the provider's overhead and management costs.
- With regard to how common the requirement for a 50% minimum turnover were and the potential exclusion of local organisations, it was confirmed that the 50% minimum turnover was a strict requirement necessitated to ensure the provider was stable and could mobilise rapidly due to the large scale service and managing high risk workforce and mobilisation challenges. This minimum requirement was not generally imposed, but the Council had explored dividing other children's home services for local providers but this service was too expensive to break into smaller sections.
- It was explained that the provider was not involved in the design process of refurbished buildings and that contingency for delays had been built into the project plan.
- It was stated that contingencies had been built into the project plan, including staggered opening dates for the homes and recruitment of staff should the property refurbishments take longer than expected.
- It was confirmed that the children's voices would be incorporated within the Key Performance Indicators (KPIs) at Appendix 6 of the report. The Council would monitor how the provider gathered feedback including from Ofsted

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reports, statutory visits and contract monitoring meetings, and prioritised and implemented the feedback into the day-to-day operation of the home

- With regard to the social value evaluation, it was clarified that a dedicated Social Value Team would have evaluated the social value commitments against the Council's sustainable procurement strategy which set London Living Wage as a minimum standard and local jobs. Provider B had scored highly by guaranteeing a minimum London Living Wage, offering apprenticeships (one per £2 million value), paid work placements, and nearly 30 job roles for Hackney residents.
- 10.4 It was noted that whilst Members had approved the contract award, this decision was regarded as the beginning of a strategic transition journey rather than a long-term default position, and that the discussions around future insourcing, workforce capability and planning were an important part of the assurance received prior to the approval.
- 10.5 The Chair expressed her intention to collaborate with the Cabinet Member for Children, Young People and Early Intervention on developing the long-term strategic planning particularly around workforce, skills and future capabilities. Furthermore, the Cabinet Member for Healthy Communities and Adult Social Care contributions would be welcomed in the wider discussion about how Hackney could build the capacity to have genuine delivery options in future.

RESOLVED:

To agree to award a contract to Provider B to deliver residential care and support for children looked after, aged 11-17 for a period of five (5) years with an option to extend for a further two (2) years in annual increments (5+1+1).

The decision, reasons for decision and alternatives options considered and rejected are contained within the published Decision Notice.

11 Exclusion of the Public and Press

RESOLVED:

That the press and public be excluded during discussion of the remaining items 12 - 14 on the agenda, on the grounds that they involve the likely disclosure of exempt information as defined in those paragraphs of Part 1 of Schedule 12A of the Local Government Act 1972.

12 CE S709 Contract Award Commissioning Children's Homes in Hackney for Children Looked After (Exempt Appendices)

- 12.1 The discussion relating to this item is contained within the exempt minutes.

13 Exempt Minutes of the Previous Meeting of the Cabinet Procurement and Insourcing Committee

- 13.1 Members considered the previous exempt minutes of the Cabinet Procurement and Insourcing Committee held on 13 April 2026 but were unable to approve as a true and accurate record as the current members were not present at this meeting.

RESOLVED:

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That the restricted minutes of the previous meeting of the Cabinet Procurement and Insourcing Committee held on 13 April 2026 were not approved as a true and accurate record, as the current Members were not present at that meeting.

14 Urgent Exempt Business

14.1 There was no other urgent restricted business

Duration of the meeting: 2.00 - 4.15pm