

Proposal

Ref: MOK0006849558 – Videosoft Camera Technology

20 February 2025

Rev: A

## London Borough of Camden



### Rapid Deployment Cameras x3 (Holborn)

Account Manager: Mike Okeife

Designer: Aaron Knights

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## 1. Proposal Introduction

Dear London Borough of Camden,

Thank you for providing the opportunity to prepare and present a proposal for the implementation of new Rapid Deployment Camera (RDC) technology into the borough for the monitoring of public safety, anti social and crime prevention purposes.

The new camera equipment is designed for ease of implementation, streaming over cellular network connection to the main LB Camden CCTV Control Room, and provides optional local (on-device recording) or centralised recording within the existing Synergy Video Management Solution (VMS).

We hope you find our offer demonstrates our commitment to working with you on delivering the best possible solution, and that our proposal meets with your requirements. Should you wish to discuss this, or any other aspect of the project in more detail, then please do not hesitate to contact us.

We look forward to your feedback.

Kind regards,

Mike Okeife

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### **Johnson Controls / Tyco Fire and Integrated Security**

1020 Cambourne Business Park

Cambridge

CB23 6DW

## 2. Client's Requirements

The Council have requested Tyco to supply, install and commission three (3no.) new cameras at various locations within the borough, although final deployment locations are yet to be confirmed.

Tyco have included for the supply, installation and certification of new electrical sockets on street lighting columns as part of the planned delivery works.

The installation assumes that on-site engineering resources will be required for up to (maximum) 2no. visits, including the use of a Mobile Elevated Work Platform for the safe installation at height.

It is assumed that installation will take place onto street lighting or CCTV column infrastructure, however additional wall mounted bracket attachments may be purchased at additional costs.

Data SIM cards are included within each device, with the commencement of the data contract starting in advance of the order shipment from suppliers premises, in order to ensure products are fully tested and operational.

## 3. Proposed Solution

- // To supply and install 3no. new electrical sockets on existing columns, including testing and supply of certification in accordance with electrical regulations
- // To supply, install and commission 3no. new RDC devices including connectivity into the existing Synergy VMS (utilising existing channel license connections)
- // The cameras are capable of streaming live video at up to 25 fps and 1024x576 pixels however, the optimised settings will be established at the time of installation to support high quality evidence gathering, and optimised for network availability
- // Cameras will be commissioned to the existing recording equipment at Holmes Road and made available to all workstation and video wall drivers at Holmes Road control room
- // Cameras will also be added to the Synergy mapping system with relevant location icon

### 3.1. Inclusions and Exclusions

Unless listed below, works are not included within the scope of this quotation; however, we welcome the opportunity to include these if required:

Description	Included	Not included
System Design	✓	
Supply	✓	
On-Site Project Management		✓
Office-Based project Management	✓	
System Installation/Acceptance testing	✓	
Testing & Commissioning	✓	
Client Handover & Project Sign off	✓	
Training		✓
Documentation of Tyco supplied equipment	✓	

## 4. General Qualifications

For the avoidance of doubt, the following qualifications are listed in addition to those identified in the previous section (should you require anything that is not included, please let us know):

- // All columns are assumed to be existing infrastructure, fitted with mains electrical connections and capacity for additional sockets to be fitted
- // All electrical supplies are assumed to be permanently live (not fitted with an electrical timer)
- // Aborted visits or re-attendance may be chargeable
- // All works are assumed to be conducted in normal working hours
- // Where sites are established and require significant traffic (or pedestrian) management deployments, Tyco reserve the right to highlight and charge for additional services in relation
- // Wherever possible, work will be carried out continuously from beginning to end
- // Access to all sites and work locations for supply and installation and commissioning will be free and un-encumbered at all times
- // No hazardous materials are present. If hazardous materials are identified by either party while work is being carried out, we reserve the right to cease work immediately and to recommence only after receiving written confirmation that the hazardous materials have been removed or made safe

## 5. Project Management

Tyco manage all projects in accordance with our audited ISO 9001 quality procedures; from receipt of order through to project sign-off by our client.

Where indicated in section 3, we will provide either desk-based project management and/or on-site project management to ensure the successful delivery of the work. Where applicable our project manager will provide risk assessments and method statements for installation and/or commissioning works.

The project will be managed in-line with current CDM Regulations (Construction, Design and Management Regulations 2015) however, Tyco have made no allowance for acting as Principal Contractor. If required by the client, Tyco can provide this service at additional cost and will be able to revise this proposal accordingly.

### 5.1. System Installation / Acceptance Tests

The complete installation, test and commissioning of the equipment detailed in the Pricing & Commercials section is included in this offer.

Site Acceptance Tests will be conducted for each element of the specification/scope, as detailed in this document. Tyco will note that all tests are expected to be witnessed by the Council's nominated representative and that the test results will be required to prove compliance with the specification, and to demonstrate the installed system is fit-for-purpose.

### 5.2. Documentation

O&M documentation will be produced and circulated in-line with the contract requirements for the equipment being supplied by Tyco. Equipment and cabling supplied by others remains excluded.

### 5.3. Client Hand-Over and Project Sign-off

The system will be demonstrated to the client to prove the workings of the new equipment. After successful completion of this test and signing of the Johnson Controls completion certificate, this will constitute the hand-over to the client and their acceptance for invoicing.



## 5.4. Training

Tyco have not included any training within this proposal however, formal training remains available at additional cost where required.

## 5.5. Delivery Timescales

The start date is to be agreed between both parties once an Order is received. Please allow a minimum of 10 working days from receipt of order before any work commences. Some hardware items are subject to 6+ week lead-times.

When there are exceptionally long lead times we will offer the client suitable alternatives. Should the alternative products be acceptable, additional instruction and costs may apply.

## 5.6. Zero Harm

Johnson Controls have a vision of Zero Harm to our staff, clients, and members of the public. We also aim for Zero Harm to our environment. This is the responsibility of everyone throughout the company, whether onsite or not, helping us to ensure that our activities are as safe as reasonably practical with continual improvement and progression. It is the project managers' responsibility to ensure that this is adhered to for a safe working environment for all parties, whilst additionally management at all levels are assessed against HS&E performance.

## 6. Pricing & Commercials

Tyco are pleased to present our pricing overview for the proposed project, as below:

Quantity	Description	Total Price (GBP)
	<b><u>Supply and install a new commando socket on existing column(s)- Non SoR</u></b>	<b>2,118.00</b>
3	Electrical Works	
3	Materials	
3	Certification	
	<b><u>Supply &amp; install HD rapid deployment camera - Non SoR</u></b>	<b>20,919.00</b>
*	<i>Technical specification to align with SoR 20 (Supply &amp; Install HD Rapid Deployment Camera)</i>	
3	Rapid Deployment Solution - PTZ Camera	
3	Annual Gateway Software Licence incl. 1 tethered viewing license	
3	Column mounting bracket	
3	Annual Hosting - 12 months	
3	SIMS Unlimited Airtime – 12 months	
	<b><u>Install free issue DPA Sign - Non SoR</u></b>	<b>56.00</b>
3	Installation	
	<b><u>Professional Services</u></b>	
	<b><u>Project Management, install, per camera, 5 cameras - SoR 178</u></b>	<b>918.00</b>
3	Project management	
	<b><u>System Acceptance Test, per camera, 5 camera - SoR 182</u></b>	<b>1,328.00</b>
3	SAT documentation	
	<b><u>Provide O&amp;M literature, per camera, 5 cameras- SoR 186</u></b>	<b>1,236.00</b>
3	Engineering design	
3	Drawings and documentation	
	<b>The total price for the works detailed herein will be Twenty Six Thousand Five Hundred and Seventy Five Pounds Only.</b>	<b><u>26,575.00</u></b>

Should we encounter any delays or return visits not caused by us, then additional days may be charged.

## 6.1. Value Added Tax

Please note that all prices are exclusive of Value Added Tax. VAT will be charged at the rates relevant on the day.

## 6.2. Validity

This proposal is valid for thirty days from the date on the front of the document, unless otherwise stated in any covering letter/email.

Johnson Controls will submit progress invoices for mobilisation, materials, and labour monthly. This offer is made strictly on Johnson Controls' conditions of sale. Johnson Controls will consider alternative terms, but reserves the right to renegotiate them, decline to accept them and/or to vary the price to accommodate them.

**E. and O. E. (errors and omissions excepted).**

## 7. Acceptance

*I, as an authorised representative of Tyco Integrated Fire and Security, authorise this quotation.*

Account Manager: Mike Okeife

Email: [mike.okeife@jci.com](mailto:mike.okeife@jci.com)

Mobile: 0792978631

Date: 20/02/25

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*I, as an authorised representative of **London Borough of Camden**, accept this quotation and related qualifications and confirm the requirements and solution meets our needs.*

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Signed:

Name:

Date:

## 8. Zero Harm Hazards List

The information contained within it is required to enable our health and safety risk assessment process to be fulfilled. It is vitally important that accurate health and safety information is obtained before engineers are sent to site, therefore every effort should be made to establish comprehensive answers. Where this is not possible or doubt remains, leave blank and explain in the 'Actions required /comments' column. All questions must be completed.

Questions to be completed in consultation with the customer or customers representative before work commences. This is not a contractually binding document; its purpose is the continued health and safety of JCI engineers and others that might be affected by their work activity together with environment protection.

Is there a site-specific safety induction? If 'Yes' give details of days held, times, name and duration.		<b>N</b>	
Are there any site /activity specific training requirements associated with working on site (ECS, CSCS, SPA etc.)?		<b>N</b>	
Does the customer require copies of site-specific risk assessments associated with the work being carried out? If 'Yes' are these required before the engineer commences work?		<b>Y</b>	
Are any of the following not relevant to this site? (Delete those that do not apply). Are they likely to be encountered during the intended work? If any not deleted, please state in the free text box below the precautions/controls required for each.			
<b>Harmful Substances</b>	<b>Outside Working</b>	<b>Vibration</b>	<b>Animals</b>
<b>Chemicals</b>	<b>Work-over-water</b>	<b>Pits</b>	<b>Pests</b>
<b>Radiation Sources</b>	<b>Biological Agents</b>	<b>Confined Spaces</b>	<b>Heat</b>
<b>Overhead Obstructions</b>	<b>Excessive Noise</b>	<b>Lofts</b>	<b>Cold</b>
Precautions/Controls required:			
Is the Asbestos Register available on Site? If 'No' please give details of location or access requirements.		<b>Y</b>	
Does the Asbestos Register identify the presence of asbestos on site? If asbestos has been identified, is the work liable to disturb the asbestos? If 'Yes' please note: JCI is not a licensed Asbestos Contractor and will not undertake work involving direct contact with asbestos.		<b>TBC</b>	
Are there any access restrictions applicable to the site or the intended place of work? (e.g. Out of hours working or physical restrictions)		<b>N</b>	
Is a 'Permit to Work' system in operation applicable to the work being carried out?		<b>N</b>	
Is more than one person required to carry out the work? (Note: consider site and task requirements and any lone worker restrictions)		<b>Y</b>	
Please indicate maximum height level of works.			
None	up to 3.5 metres	above 3.5 metres (if so please advise height)	<b>X</b> <b>10M</b>
Work at height should be avoided wherever possible. The hierarchy below lists the most stable and secure work platforms in order of preference. Please advise work platform agreed to be used on site. Not to Work at Height (folding columns, etc.) Existing fixed work/access platform, etc. Temporary work/access platforms (Scaffolding, MEWP, Mobile Scaffold Tower, Podium, etc.) Ladders and step ladders			
If ladders and steps have been selected as the most appropriate method, are there any site restrictions on using them?		<b>N</b>	
Signature (Customer):		Date:	
Print Name:		Position:	